

GM U.S. Deliveries for February 2015



GENERAL MOTORS COMPANY

Sales Tables

February	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	159,788	3.8%	107,705	0.3%
GMC	42,433	19.3%	36,262	15.8%
Buick	17,418	-9.2%	14,591	-3.9%
Cadillac	11,739	-12.6%	10,224	-18.4%
Total	231,378	4.2%	168,782	1.4%

2015CY	Total Sales	YOY Change	Retail Sales	YOY Change
Chevrolet	302,670	10.9%	205,269	6.7%
GMC	78,104	23.4%	66,811	20.6%
Buick	29,971	-7.7%	25,258	-5.6%
Cadillac	23,419	-5.7%	21,196	-8.4%
Total	434,164	10.3%	318,534	7.0%

Fleet Segment	Month	YOY Change	2015CY	CY Change
Share of Sales	27.1%	2 points	26.6%	2.3 points

Inventory	Units at Month-end	Days Supply (selling day adjusted)	Units at Previous Month-end	Days Supply (selling day adjusted)
All Vehicles	732,394	76	732,470	94

Industry Sales	Month (est.)	CY 2015 (est.)
Light Vehicle SAAR	16.5M	16.5 -17.0 million

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	February			(Calendar Year-to-Date) January - February		
	2015	2014	%Change Volume	2015	2014	%Change Volume
Enclave	3,620	5,319	-31.9	7,117	8,828	-19.4
Encore	4,921	3,078	59.9	8,386	5,444	54.0
LaCrosse	3,751	4,123	-9.0	5,774	6,972	-17.2
Regal	1,689	2,200	-23.2	2,481	3,634	-31.7
Verano	3,437	4,472	-23.1	6,213	7,592	-18.2
Buick Total*	17,418	19,192	-9.2	29,971	32,470	-7.7
ATS	2,028	2,427	-16.4	3,785	4,336	-12.7
CTS	1,438	2,509	-42.7	3,136	4,741	-33.9
ELR	127	58	119.0	219	99	121.2
Escalade	1,489	776	91.9	3,153	1,480	113.0
Escalade ESV	888	494	79.8	1,988	875	127.2
Escalade EXT	0	9	***.*	2	34	-94.1
SRX	3,809	5,058	-24.7	7,294	9,504	-23.3
XTS	1,960	2,106	-6.9	3,842	3,754	2.3
Cadillac Total*	11,739	13,437	-12.6	23,419	24,823	-5.7
Camaro	6,373	6,211	2.6	11,364	10,944	3.8
Caprice	98	322	-69.6	222	522	-57.5
Captiva Sport	13	4,452	-99.7	23	8,217	-99.7
City Express	605	0	***.*	1,190	0	***.*
Colorado	6,563	1	***.*	12,505	15	***.*
Corvette	2,605	2,438	6.8	4,732	4,699	0.7
Cruze	18,301	21,836	-16.2	36,994	38,664	-4.3
Equinox	21,723	21,587	0.6	41,278	36,134	14.2
Express	3,222	4,776	-32.5	6,804	8,668	-21.5
Impala	9,065	12,008	-24.5	18,279	23,906	-23.5
Malibu	13,971	17,448	-19.9	25,849	29,270	-11.7
Silverado-C/K Pickup	45,395	36,584	24.1	81,501	65,510	24.4
Sonic	2,900	7,586	-61.8	6,421	14,173	-54.7
Spark	2,674	2,576	3.8	5,844	4,424	32.1
Suburban (Chevy)	4,436	2,035	118.0	8,566	3,740	129.0
SS	215	283	-24.0	330	515	-35.9
Tahoe	7,410	4,961	49.4	14,017	8,475	65.4
Traverse	9,705	7,573	28.2	19,856	12,941	53.4
Trax	3,821	0	***.*	5,660	0	***.*
Volt	693	1,210	-42.7	1,235	2,128	-42.0
Chevrolet Total*	159,788	153,913	3.8	302,670	273,002	10.9
Acadia	7,061	6,780	4.1	12,959	12,243	5.8
Canyon	2,513	0	***.*	4,718	1	***.*
Savana	1,999	2,194	-8.9	3,488	4,130	-15.5
Sierra	15,157	14,232	6.5	27,778	25,350	9.6
Terrain	10,859	9,297	16.8	19,703	16,360	20.4
Yukon	2,796	1,949	43.5	5,445	3,236	68.3
Yukon XL	2,048	1,110	84.5	4,013	1,975	103.2
GMC Total	42,433	35,562	19.3	78,104	63,295	23.4
GM Vehicle Total*	231,378	222,104	4.2	434,164	393,590	10.3

24 selling days for the February period this year and 24 for last year.

*Totals include discontinued Avalanche.